

## **Standard Questions:**

- 1) Who is the owner?
- 2) Is owner an experienced Real Estate person? Is this the first purchase? Only property owned?
- 3) Property address:
- 4) Type of Property, Building, and Lot size?
- 5) Any units owner occupied?
- 6) Size of each commercial space.
- 7) What type of stores? How long are the leases for?
- 8) How many apartments, and what are the layouts?
- 9) Date property was acquired
- 10) Purchase price
- 11) Existing mortgage amount
- 12) Rent Roll
- 13) Expenses